

2022

YTD Quarterly Actuals vs Budget

Revenue:	Q1 Actual	Q2 Actual	Q3 Actual	Q4 Actual	Total	YTD Budget	Variance	Variance
Mental Health	357,500	259,200	282,800	395,900	1,295,400	1,611,200	(315,800)	-20%
Hamburg	236,100	201,600	184,000	176,300	798,000	1,168,200	(370,200)	-32%
Health Home	95,000	102,200	95,200	93,900	386,300	422,700	(36,400)	-9%
Contract Senior Services	49,200	30,200	55,400	47,300	182,100	212,100	(30,000)	-14%
County Home Care	28,600	32,500	42,000	32,100	135,200	153,200	(18,000)	-12%
CarePanion	6,700	4,000	7,900	39,400	58,000	79,400	(21,400)	-27%
Overall	773,100	629,700	667,300	784,900	2,855,000	3,646,800	(791,800)	-22%
Expenses:								
Mental Health	277,000	273,900	264,000	316,200	1,131,100	1,474,600	(343,500)	-23%
Hamburg	213,500	192,200	174,800	187,700	768,200	1,051,700	(283,500)	-27%
Health Home	41,200	45,900	43,000	45,900	176,000	234,700	(58,700)	-25%
Contract Senior Services	44,400	55,300	55,600	63,200	218,500	208,200	10,300	5%
County Home Care	29,800	29,200	34,400	29,800	123,200	150,200	(27,000)	-18%
CarePanion	10,300	11,200	14,200	14,200	49,900	73,900	(24,000)	-32%
Overall	616,200	607,700	586,000	657,000	2,466,900	3,193,300	(726,400)	-23%
Contribution Margin								
Mental Health	80,500	-14,700	18,800	79,700	164,300	136,600	27,700	20%
Hamburg	22,600	9,400	9,200	(11,400)	29,800	116,500	(86,700)	-74%
Health Home	53,800	56,300	52,200	48,000	210,300	188,000	22,300	12%
Contract Senior Services	4,800	-25,100	(200)	(15,900)	(36,400)	3,900	(40,300)	-1033%
County Home Care	(1,200)	3,300	7,600	2,300	12,000	3,000	9,000	300%
CarePanion	(3,600)	-7,200	(6,300)	25,200	8,100	5,500	2,600	47%
Overall	156,900	22,000	81,300	127,900	388,100	453,500	(65,400)	-14%
Administrative Costs								
Mental Health	36,300	38,400	43,300	54,900	172,900	153,500	19,400	13%
Hamburg	24,200	29,300	28,200	24,400	106,100	94,500	11,600	12%
Health Home	9,600	14,200	14,600	13,000	51,400	45,800	5,600	12%
Contract Senior Services	3,900	5,100	8,500	6,600	24,100	21,600	2,500	12%
County Home Care	2,700	4,300	6,400	4,400	17,800	16,000	1,800	11%
CarePanion	1,000	600	1,200	5,500	8,300	6,900	1,400	20%
Overall	77,700	91,900	102,200	108,800	380,600	338,300	42,300	13%
Net Income (loss)								
Mental Health	44,200	(53,100)	(24,500)	24,800	(8,600)	(16,900)	8,300	-49%
Hamburg	(1,600)	(19,900)	(19,000)	(35,800)	(76,300)	22,000	(98,300)	-447%
Health Home	44,200	42,100	37,600	35,000	158,900	142,200	16,700	12%
Contract Senior Services	900	(30,200)	(8,700)	(22,500)	(60,500)	(17,700)	(42,800)	242%
County Home Care	(3,900)	(1,000)	1,200	(2,100)	(5,800)	(13,000)	7,200	-55%
CarePanion	(4,600)	(7,800)	(7,500)	19,700	(200)	(1,400)	1,200	-86%
Overall	79,200	(69,900)	(20,900)	19,100	7,500	115,200	(107,700)	-93%

* rounding causes \$600 difference

Dept rev/whole	Budgeted Admin Costs
0.45373	153479
0.27951	94547
0.135306	45769
0.063783	21575
0.047356	16018
0.020315	6872
1	338260 338260

*4th Quarter has an extra payroll as well as a bonus distributed

*Administrative costs include CEO, Dir of Finance, Human Resources maintenance, general office supplies and housekeeping.