

2023

YTD Quarterly Actuals vs Budget

Revenue:	Q1 Actual	Q2 Actual	Q3 Actual	Total	YTD Budget	Variance	% Variance	% of budget	%Admin Budget
Mental Health	409,800	397,100	296,700	1,103,600	1,048,300	55,300	5%	0.371487	118913.1
Hamburg	213,800	248,500	243,000	705,300	957,800	(252,500)	-26%	0.339417	108647.3
Health Home	93,400	92,400	83,000	268,800	392,500	(123,700)	-32%	0.139091	44522.93
Contract Senior Services	84,500	66,300	49,500	200,300	180,200	20,100	11%	0.063858	20440.84
County Home Care	40,000	42,400	36,900	119,300	221,100	(101,800)	-46%	0.078351	25080.3
CarePanion	8,800	6,400	2,700	17,900	22,000	(4,100)	-19%	0.007796	2495.553
Overall	850,300	853,200	711,900	2,415,400	2,821,900	(406,500)	-14%	1	320100
Expenses:									
Mental Health	293,100	285,900	314,900	893,900	965,300	(71,400)	-7%		
Hamburg	207,700	199,900	233,100	640,700	703,700	(63,000)	-9%		
Health Home	44,900	39,200	42,400	126,500	168,600	(42,100)	-25%		
Contract Senior Services	77,700	54,300	62,100	194,100	175,300	18,800	11%		
County Home Care	35,200	35,200	34,200	104,600	176,000	(71,400)	-41%		
CarePanion	12,900	11,300	10,500	34,700	45,700	(11,000)	-24%		
Overall	671,500	625,800	697,300	1,994,600	2,234,600	(240,000)	-11%		
Contribution Margin									
Mental Health	116,700	111,200	(18,200)	209,700	83,000	126,700	153%		
Hamburg	6,100	48,600	9,900	64,600	254,100	(189,500)	-75%		
Health Home	48,500	53,200	40,600	142,300	223,900	(81,600)	-36%		
Contract Senior Services	6,800	12,000	(12,600)	6,200	4,900	1,300	27%		
County Home Care	4,800	7,200	2,600	14,700	45,100	(30,400)	-67%		
CarePanion	(4,200)	(4,900)	(7,800)	(16,800)	(23,700)	6,900	29%		
Overall	178,800	227,400	14,600	420,800	587,300	(166,500)	-28%		
Administrative Costs									
Mental Health	53,500	51,300	43,400	148,200	118900	29,300	25%		
Hamburg	27,900	32,100	35,600	95,600	108600	(13,000)	-12%		
Health Home	12,200	11,900	12,200	36,300	44500	(8,200)	-18%		
Contract Senior Services	11,000	8,600	7,200	26,800	20400	6,400	31%		
County Home Care	5,200	5,500	5,400	16,100	25100	(9,000)	-36%		
CarePanion	1,100	800	400	2,300	2500	(200)	-8%		
Overall	110,900	110,200	104,200	325,300	320,100	5,200	2%		
Net Income (loss)									
	Quarter 1	Quarter 2	Quarter 3	Total	Budget Total				
Mental Health	63,200	59,900	(61,600)	61,500	(35,900)	97,400	271%		
Hamburg	(21,800)	16,500	(25,700)	(31,000)	145,500	(176,500)	-121%		
Health Home	36,300	41,300	28,500	106,100	179,400	(73,300)	-41%		
Contract Senior Services	(4,200)	3,400	(19,900)	(20,700)	(15,500)	(5,200)	34%		
County Home Care	(400)	1,700	(2,800)	(1,500)	20,000	(21,500)	-108%		
CarePanion	(5,300)	(5,700)	(8,200)	(19,200)	(26,200)	7,000	27%		
Overall	67,700	117,300	(89,500)	95,500	267,200	(171,700)	-64%		