

Harmonia Collaborative Care, Inc.
Profit & Loss Budget vs. Actual
January through September 2021

	Jan - Sep 21	Budget	\$ Over Budget	% of Budget	Adj Budget
Ordinary Income/Expense					
Income					
Carepanion Service Revenue	8,671.00	22,800.00	-14,129.00	38.03%	22,800.00
Client Fees	66,984.38	83,493.00	-16,508.62	80.23%	83,493.00
Dept of Sen Services Revenue	264,737.90	245,903.00	18,834.90	107.66%	245,903.00
Dividend Income	5,258.66				
General Donations	865.77	8,000.00	-7,134.23	10.82%	8,000.00
Grants					
4303-10 · Health Found of W & C NY	170.00				
4303-12 · Health Found of W&CNY-HH	30.00				
4303-15 · The Health Found of W&CNY	75.00				
4303-20 · Health Found of W&CNY	60.00				
4303-60 · Health Found of W&CNY-ESCM	22.50	22.50	0.00	100.0%	22.50
4303-70 · Health Found of W&CNY-County	97.50				
4303-90 · Health Found of W&CNY-Admin	45.00				
4305-10 · HHS Provider Relief	8,540.47				
4305-12 · HHS Grant-Health Home	579.99	580.00	-0.01	100.0%	580.00
4305-15 · HHS Grant Hamburg	3,111.63				
4305-90 · HHS Grant-Admin	267.91	3,368.00	-3,100.09	7.96%	3,368.00
4306-30 · Community Found of Great Buff	11,087.07	50,540.00	-39,452.93	21.94%	22,250.00
4306-60 · Garman Grant -Comm Health Found	31,583.72				36,967.00
4307-30 · The Health Foundation-Ferris Gr	0.00	16,500.00	-16,500.00	0.0%	0.00
4308-30 · PPP Grant	0.00	238,500.00	-238,500.00	0.0%	0.00
4309-10 · Blue Fund Grant	53,554.03	100,000.00	-46,445.97	53.55%	75,000.00
Total Grants	109,224.82	409,510.50	-300,285.68	26.67%	138,187.50
Health Home	339,346.92	267,503.00	71,843.92	126.86%	267,503.00
Interest Income	1.03	3,744.00	-3,742.97	0.03%	3,744.00
Medicaid Revenue	97,587.65	46,800.00	50,787.65	208.52%	46,800.00
Medicaid Managed Care	562,070.24	630,903.00	-68,832.76	89.09%	630,903.00
Medicare Revenue	137,355.03	66,983.00	70,372.03	205.06%	66,983.00
MH Uncompens. Care/Safety Net	9,578.00				
Miscellaneous Income	256.28				
Third Party Revenue	517,088.67	400,215.00	116,873.67	129.2%	400,215.00
Town of Brant	2,000.00	2,000.00	0.00	100.0%	2,000.00
Town of Collins	6,000.00	6,000.00	0.00	100.0%	6,000.00
Town of Evans	7,000.00	7,000.00	0.00	100.0%	7,000.00
Town of Eden	750.00	1,250.00	-500.00	60.0%	1,250.00
Town of North Collins	2,500.00	2,500.00	0.00	100.0%	2,500.00
Town of Hamburg	14,700.00	10,000.00	4,700.00	147.0%	10,000.00
Turn It Around	754.97	1,750.00	-995.03	43.14%	1,750.00
United Way	406.09				
4261-10 · Value Network IPA-Derby	4,966.73				
4261-15 · Value Network IPA	4,966.73				
4341-20 · WNY Integrated Care-Sr Program	0.00	1,250.00	-1,250.00	0.0%	1,250.00
Total Income	2,163,070.87	2,217,604.50	-54,533.63	97.54%	1,946,281.50
Gross Profit	2,163,070.87	2,217,604.50	-54,533.63	97.54%	1,946,281.50
Expense					
Bad Debt Expense	32,913.94	11,250.00	21,663.94	292.57%	11,250.00
Mandated Fringes	105,514.83	94,383.18	11,131.65	111.79%	94,383.18
Non-Mandated Fringes	101,084.89	90,450.48	10,634.41	111.76%	90,450.48

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O.T.P.S.	293,316.19	251,595.36	41,720.83	116.58%	251,595.36	
Rent	13,104.36	13,047.84	56.52	100.43%	13,047.84	
Salaries	1,221,653.89	1,269,050.00	-47,396.11	96.27%	1,269,050.00	
Total Expense	<u>1,767,588.10</u>	<u>1,729,776.86</u>	<u>37,811.24</u>	<u>102.19%</u>	<u>1,729,776.86</u>	<u>102.19%</u>
Net Ordinary Income	<u>395,482.77</u>	<u>487,827.64</u>	<u>-92,344.87</u>	<u>81.07%</u>	<u>216,504.64</u>	<u>182.67%</u>
Other Income/Expense						
Other Income						
5083-30 - Interest Income OPP Receivable	928.27					
5086-30 - Insurance Proceeds	14,985.91					
Total Other Income	<u>15,914.18</u>					
Net Other Income	<u>15,914.18</u>					
Net Income	<u>411,396.95</u>	<u>487,827.64</u>	<u>-76,430.69</u>	<u>84.33%</u>	<u>216,504.64</u>	<u>190.02%</u>

Footnote:

All grants listed under discretionary acct until actualized. Adjusted budget columns displays adjusted grant line for 3/4 of all grants expended for the year. Due to considering the forgiveness of the PPP loan as revenue in 2020, it is subtracted out of the grant line to more realistically display Net Income YTD