

2021

YTD Quarterly Actuals vs Budget

Revenue:	Q1 Actual	Q2 Actual	Q3 Actual	Total	YTD Budget
Mental Health	328,900	262,700	337,700	929,300	930,500
Hamburg	164,000	191,400	180,600	536,000	404,000
Health Home	100,500	113,100	125,000	338,600	268,100
Contract Senior Services	53,500	119,200	34,200	206,900	199,400
County Home Care	18,800	26,400	33,900	79,100	71,100
CarePanion	1,900	5,100	3,700	10,700	26,900
Overall	667,600	717,900	715,100	2,100,600	1,900,000
Expenses:					
Mental Health	224,300	282,000	282,600	788,900	777,900
Hamburg	104,300	142,300	132,600	379,200	372,700
Health Home	31,000	52,600	50,900	134,500	119,000
Contract Senior Services	45,900	49,900	42,600	138,400	155,200
County Home Care	17,300	27,100	30,700	75,100	64,000
CarePanion	10,600	13,600	12,100	36,300	47,000
Overall	433,400	567,500	551,500	1,552,400	1,535,800
Contribution Margin					
Mental Health	104,600	(19,300)	55,100	140,400	152,600
Hamburg	59,700	49,100	48,000	156,800	31,300
Health Home	69,500	60,500	74,100	204,100	149,100
Contract Senior Services	7,600	69,300	(8,400)	68,500	44,200
County Home Care	1,500	(700)	3,200	4,000	7,100
CarePanion	(8,700)	(8,500)	(8,400)	(25,600)	(20,100)
Overall	234,200	150,400	163,600	548,200	364,200
Administrative Costs					
Mental Health	33,200	28,800	33,100	95,100	92,900
Hamburg	16,600	21,000	17,700	55,300	40,600
Health Home	10,200	12,400	12,200	34,800	23,400
Contract Senior Services	5,400	13,100	3,400	21,900	19,200
County Home Care	1,900	2,900	3,300	8,100	7,200
CarePanion	200	600	1,600	2,400	4,100
Overall	67,500	78,800	71,300	217,600	187,400
Net Income (loss)					
Mental Health	71,400	(48,100)	22,000	45,300	59,700
Hamburg	43,100	28,100	30,300	101,500	(9,300)
Health Home	59,300	48,100	61,900	169,300	125,700
Contract Senior Services	2,200	56,200	(11,800)	46,600	25,000
County Home Care	(400)	(3,600)	(100)	(4,100)	(100)
CarePanion	(8,900)	(9,100)	(10,000)	(28,000)	(24,200)
Overall	166,700	71,600	92,300	330,600	176,800

Adj for Grants

959,700
435,000
268,100
199,400
71,100
26,900
1,960,200

777,900
372,700
119,000
155,200
64,000
47,000
1,535,800

181,800
62,300
149,100
44,200
7,100
(20,100)
424,400

92,900
40,600
23,400
19,200
7,200
4,100
187,400

*Based on revenue of program.

88,900
21,700
125,700
25,000
(100)
(24,200)
237,000

*Admin higher due to revenue over budget by 33%