

Harmonia Colloborative Care

| For the Month of | August 2022 | September 2022 | October 2022 | November 2022 | December 2022 | January 2023 | February 2023 | March | April 2023 | May 2023 | June 2023 | July 2023 | August 2023 | Trailing Twelve Months (TTM) |
|---|-------------------|--------------------|--------------------|-------------------|--------------------|-------------------|-------------------|--------------------|-------------------|-------------------|-------------------|-------------------|--------------------|---------------------------------|
| Revenues and other support: | | | | | | | | | | | | | | |
| Service revenue | \$ 222,926 | \$ 214,711 | \$ 221,943 | \$ 263,849 | \$ 225,992 | \$ 270,870 | \$ 255,317 | 302900 | 278791 | 281326 | 270549 | 241810 | 220886 | \$ 3,048,944 |
| Grant revenue | | | | | 72,348 | | | | | | 3662 | | | \$ 76,010 |
| Town Revenue | | 10,750 | | | - | 18,500 | | | 5389 | 884 | | | | \$ 35,523 |
| Donations/Misc Inc | 873 | 1,476 | 9,957 | 657 | 971 | 3,413 | 846 | 1685 | 2538 | 12750 | 1434 | 98 | 452 | \$ 36,277 |
| Total revenues and other support | \$ 223,799 | \$ 226,937 | \$ 231,900 | \$ 264,506 | \$ 299,311 | \$ 292,783 | \$ 256,163 | \$ 304,585 | \$ 286,718 | \$ 294,960 | \$ 275,645 | \$ 241,908 | \$ 221,338 | \$ 3,196,754 |
| Expenses: | | | | | | | | | | | | | | |
| Salaries and wages | 140,658 | 228,120 | 154,743 | 217,334 | 228,354 | 151,355 | 153,231 | 235233 | 163135 | 169919 | 171651 | 173177 | 167776 | 2,214,028 |
| Mandated Fringes | 10,451 | 16,688 | 10,673 | 15,663 | 20,348 | 24,570 | 13,412 | 24418 | 13223 | 14465 | 12946 | 15664 | 13910 | 195,980 |
| Non-mandated Fringes | 3,490 | 13,298 | 19,115 | 6,692 | 14,110 | 5,690 | 13,718 | 13416 | 21413 | 13499 | 10586 | 12059 | 13928 | 157,524 |
| OTPS | 43,162 | 19,108 | 61,082 | 31,994 | 55,682 | 33,532 | 49,291 | 53499 | 53696 | 35270 | 39743 | 33365 | 41706 | 507,968 |
| Rent | 1,456 | 1,456 | 1,456 | 1,456 | 1,456 | 1,456 | 1,456 | 1456 | 1456 | 1456 | 1456 | 1456 | 1456 | 17,472 |
| Bad Debt | 2,922 | 265 | 150 | 250 | 8,091 | 2,017 | 1,275 | 5104 | 15804 | 835 | 3631 | 3280 | 8621 | 49,323 |
| Total expenses | 202,139 | 278,935 | 247,219 | 273,389 | 328,041 | 218,620 | 232,383 | 333,126 | 268,727 | 235,444 | 240,013 | 239,001 | 247,397 | 3,142,295 |
| Income from operations | \$ 21,660 | \$ (51,998) | \$ (15,319) | \$ (8,883) | \$ (28,730) | \$ 74,163 | \$ 23,780 | \$ (28,541) | \$ 17,991 | \$ 59,516 | \$ 35,632 | \$ 2,907 | \$ (26,059) | \$ 54,459 |
| Nonoperating revenues and expenses: | | | | | | | | | | | | | | |
| Investment interest income | 2 | 2 | 2 | 2 | 2 | 14 | 13 | 15 | 18 | 23 | 7 | 7 | 11 | 116 |
| Other nonoperating income | 71 | 69 | 66 | 64 | 62 | 60 | 57 | 55 | 53 | 51 | 48 | 46 | 44 | 675 |
| Total nonoperating revenues and expenses | 73 | 71 | 68 | 66 | 64 | 74 | 70 | 55 | 55 | 51 | 48 | 46 | 46 | 714 |
| Excess of revenues over expenses | \$ 21,733 | \$ (51,927) | \$ (15,251) | \$ (8,817) | \$ (28,666) | \$ 74,237 | \$ 23,850 | \$ (28,486) | \$ 18,046 | \$ 59,567 | \$ 35,680 | \$ 2,953 | \$ (26,013) | \$ 55,173 |