

Harmonia Collaborative Care Inc  
Monthly Financial Reporting  
Feb-22

<b>Revenue:</b>	<b>Feb-22</b>	<b>Feb-21</b>	<b>\$ Variance</b>	<b>% Variance</b>		<b>2022 YTD</b>	<b>2021 YTD</b>	<b>\$ Variance</b>	<b>% Variance</b>
Mental Health	124,400	147,200	(22,800)	-15%		235,300	250,200	(14,900)	-6%
Hamburg	73,300	56,200	17,100	30%		145,900	103,700	42,200	41%
Health Home	61,400	33,700	27,700	82%		96,000	66,700	29,300	44%
Contract Senior Services	4,800	14,200	(9,400)	-66%		25,300	31,100	(5,800)	-19%
County Home Care	8,800	4,900	3,900	80%		18,600	10,400	8,200	79%
CarePanion	1,100	3,800	(2,800)	-74%		5,300	8,400	(3,200)	-38%
<b>Overall</b>	<b>273,700</b>	<b>260,000</b>	<b>13,700</b>	<b>5%</b>		<b>526,300</b>	<b>470,600</b>	<b>55,800</b>	<b>12%</b>
<b>Expenses:</b>									
Mental Health	100,900	76,400	24,500	32%		146,700	123,600	23,100	19%
Hamburg	80,900	34,900	46,000	132%		120,800	59,100	61,600	104%
Health Home	13,300	10,400	2,900	28%		21,200	18,300	2,900	16%
Contract Senior Services	15,400	15,100	300	2%		22,800	25,400	(2,600)	-10%
County Home Care	9,600	5,500	4,100	75%		18,200	9,800	8,400	86%
CarePanion	3,700	3,600	200	6%		5,000	4,500	500	11%
<b>Overall</b>	<b>223,900</b>	<b>146,000</b>	<b>77,900</b>	<b>53%</b>		<b>334,600</b>	<b>240,800</b>	<b>93,900</b>	<b>39%</b>
<b>Contribution Margin</b>									
Mental Health	23,400	70,700	(47,300)	-67%		88,600	126,600	(38,000)	-30%
Hamburg	(7,600)	21,200	(28,900)	-136%		25,200	44,600	(19,400)	-43%
Health Home	48,100	23,300	24,800	106%		74,800	48,400	26,400	55%
Contract Senior Services	(10,600)	(900)	(9,700)	-1078%		2,500	5,700	(3,200)	-56%
County Home Care	(800)	(600)	(200)	-33%		400	600	(200)	-33%
CarePanion	(2,700)	300	(2,900)	-967%		300	3,900	(3,600)	-92%
<b>Overall</b>	<b>49,800</b>	<b>114,100</b>	<b>(64,300)</b>	<b>-56%</b>		<b>191,700</b>	<b>229,800</b>	<b>(38,100)</b>	<b>-17%</b>
<b>Administrative Costs</b>									
Mental Health	12,000	14,100	(2,100)	-15%		17,600	18,800	(1,200)	-6%
Hamburg	7,100	5,400	1,700	31%		10,900	7,800	3,100	40%
Health Home	5,900	3,200	2,700	84%		7,200	5,000	2,200	44%
Contract Senior Services	500	1,400	(900)	-64%		1,900	2,300	(400)	-17%
County Home Care	900	500	400	80%		1,400	800	600	75%
CarePanion	100	400	(300)	-75%		400	600	(200)	-33%
<b>Overall</b>	<b>26,500</b>	<b>25,000</b>	<b>1,500</b>	<b>6%</b>		<b>39,400</b>	<b>35,300</b>	<b>4,100</b>	<b>12%</b>
<b>Net Income (loss)</b>									
Mental Health	11,400	56,600	(45,200)	-80%		70,900	107,800	(36,800)	-34%
Hamburg	(14,700)	15,900	(30,600)	-192%		14,200	36,800	(22,600)	-61%
Health Home	42,100	20,100	22,100	110%		67,600	43,400	24,200	56%
Contract Senior Services	(11,100)	(2,300)	(8,800)	-383%		600	3,400	(2,800)	-82%
County Home Care	(1,600)	(1,100)	(600)	-55%		(1,000)	(200)	(800)	-400%
CarePanion	(2,800)	(100)	(2,700)	-2700%		(100)	3,300	(3,400)	-103%
<b>Overall</b>	<b>23,300</b>	<b>89,100</b>	<b>(65,800)</b>	<b>-74%</b>		<b>152,200</b>	<b>194,500</b>	<b>(42,200)</b>	<b>-22%</b>