

Harmonia Collaborative Care, Inc.
Profit & Loss Budget vs. Actual
July through September 2021

Ordinary Income/Expense	Jul - Sep 21	Budget	\$ Over Budget	% of Budget	Adjusted		
					for Grants	\$ over Budget	% of Budget
					Budget		
Income							
Carepanion Service Revenue	3,738.00	12,000.00	-8,262.00	31.15%	12,000.00	-8,262.00	
Client Fees	33,660.93	27,831.00	5,829.93	120.95%	27,831.00	5,829.93	
Dept of Sen Services Revenue	63,174.00	43,961.00	19,213.00	143.71%	43,961.00	19,213.00	
Dividend Income	1,944.47					1,944.47	
General Donations	146.10	3,000.00	-2,853.90	4.87%	3,000.00	-2,853.90	
Grants	41,834.12	287,790.00	-245,955.88	14.54%	62,075.00	-20,240.88	
Health Home	124,963.14	105,501.00	19,462.14	118.45%	105,501.00	19,462.14	
Interest Income	0.39	1,248.00	-1,247.61	0.03%	1,248.00	-1,247.61	
Medicaid Revenue	47,183.24	15,600.00	31,583.24	302.46%	15,600.00	31,583.24	
Medicaid Managed Care	198,248.91	224,301.00	-26,052.09	88.39%	224,301.00	-26,052.09	
Medicare Revenue	33,407.66	22,257.00	11,150.66	150.1%	22,257.00	11,150.66	
Miscellaneous Income	19.25						
Third Party Revenue	163,885.41	133,407.00	30,478.41	122.85%	133,407.00	30,478.41	
Town of Brant	0.00	0.00	0.00	0.0%	0.00	0.00	
Town of Collins	0.00	0.00	0.00	0.0%	0.00	0.00	
Town of Evans	7,000.00	0.00	7,000.00	100.0%	0.00	7,000.00	
Town of Eden	750.00	0.00	750.00	100.0%	0.00	750.00	
Town of North Collins	0.00	0.00	0.00	0.0%	0.00	0.00	
Town of Hamburg	0.00	0.00	0.00	0.0%	0.00	0.00	
Turn It Around	109.98	750.00	-640.02	14.66%	750.00	-640.02	
United Way	229.50					229.50	
4261-10 - Value Network IPA-Derby	4,966.73					4,966.73	
4261-15 - Value Network IPA	4,966.73					4,966.73	
4341-20 - WNY Integrated Care-Sr Program	0.00	750.00	-750.00	0.0%	750.00	-750.00	
Total Income	730,228.56	878,396.00	-148,167.44	83.13%	652,681.00	77,547.56	89.38%
Gross Profit	730,228.56	878,396.00	-148,167.44	83.13%	652,681.00		
Expense							
Bad Debt Expense	14,461.27	3,750.00	10,711.27	385.63%	3,750.00	10,711.27	
Mandated Fringes	32,452.12	30,088.00	2,364.12	107.86%	30,088.00	2,364.12	
Non-Mandated Fringes	34,733.29	30,655.16	4,078.13	113.3%	30,655.16	4,078.13	
O.T.P.S.	120,021.59	87,723.14	32,298.45	136.82%	87,723.14	32,298.45	
Rent	4,368.12	4,349.28	18.84	100.43%	4,349.28	18.84	
Salaries	424,648.12	454,463.00	-29,814.88	93.44%	454,463.00	-29,814.88	
Total Expense	630,684.51	611,028.58	19,655.93	103.22%	611,028.58	19,655.93	96.88%
Net Ordinary Income	99,544.05	267,367.42	-167,823.37	37.23%	41,652.42	57,891.63	41.84%
Other Income/Expense							
Other Income							
5083-30 - Interest Income OPP Receivable	290.62						
5086-30 - Insurance Proceeds	14,985.91						
Total Other Income	15,276.53						
Net Other Income	15,276.53						
Net Income	114,820.58	267,367.42	-152,546.84	42.95%	41,652.42	275.66%	

Footnotes:
All grants listed under discretionary acct until actualized. Adjusted budget columns displays adjusted grant line for 1/4 of all grants expended for the year. Due to considering the forgiveness of the PPP loan as revenue in 2020, it is subtracted out of the grant line to more realistically display Net Income for the quarter