

Agency Name
 Summary Expense and



	Admin	Derby	Hamburg	PP chore	County chore	Health Home	Sr Services	Discretionary	Fundraising	Prg 10	Total	3 Annual	\$ Change	% Change
	0	0	0	0	0	0	0	0	0	0				
Personal Services	311,186	1,038,437	862,349	54,015	150,355	170,774	176,339	0	20,482	0	2,783,937	2,209,588	574,349	26%
Fringe Benefits	55,436	153,123	137,975	6,146	14,423	27,763	37,253	0	2,534	0	434,653	347,839	86,814	25%
Incentives	0	23,950	11,100	0	0	0	0	0	0	0	35,050	24,000	11,050	46%
Bonus	12,447	41,537	34,494	2,161	6,014	6,831	7,054	0	0	0	110,538	60,000	50,538	84%
OTPS	86,437	312,506	122,127	8,160	24,726	44,081	28,901	48,150	10,835	0	685,923	498,868	37,055	7%
Total Gross Expense	465,506	1,569,554	1,168,045	70,481	195,519	249,448	249,547	48,150	33,851	0	4,050,101	3,140,295	759,806	24%
A&OH	(465,506)	0	0	0	0	0	0	0	0	0	-465,506	-410,643	-54,863	13%
Gross Expense less admin	0	1,569,554	1,168,045	70,481	195,519	249,448	249,547	48,150	33,851	0	3,584,595	2,729,652	704,943	26%
Operating Revenue		1,665,853	1,589,387	13,640	212,160	486,703	236,150	13,000	10,000	0	4,226,893	3,115,430	1,111,463	36%
Bad Debt											65,000			
Surplus/(Loss)	(465,506)	96,299	421,342	(56,841)	16,641	237,255	(13,397)	(35,150)	(23,851)	0	111,792	(24,865)		
Estimated Surplus/Loss 2023	(424978)	170004	64909	(28201)	20692	171181	2960	(1432)	(25357)		-24,865	-24,865		
Units of Service 2024		11,910	12,450	360	6,240	0	0	0	0	0	30,960	30,960	0	0%
Estimated Units of service 2023		11,046	7,637	447	3447						22,577			
Gross Cost per unit		119.19	93.82	195.78	31.33	0.00	0.00	0.00	0.00	0.00				
Gross Revenue Per unit		139.87	127.66	37.89	34.00	0.00	0.00	0.00	0.00	0.00				
Surplus / (Loss) per unit		20.68	33.84	(157.89)	2.67	0.00	0.00	0.00	0.00	0.00				

Operating Budget Detail

Agency Name

Expense Detail	Admin 0	Derby 0	Hamburg 0	PP chore 0	ounty chor 0	Health Home Sr 0	Services 0	Discretionary 0	Fundraising 0	Prg 10 0	Total
Personal Services	311,186	1,038,437	862,349	54,015	150,355	170,774	176,339	-	20,482	-	2,783,937
FICA	23,806	68,088	61,839	4,132	11,502	13,064	13,490	-	1,567	-	197,488
Workers Comp.	373	1,068	970	265	1,180	805	2,212	-	25	-	6,898
Disability/PFL	467	1,446	1,253	81	226	256	265	-	31	-	4,025
Unemployment	1,867	5,785	5,012	324	902	1,025	1,058	-	123	-	16,096
Health	15,120	40,950	36,364	-	-	5,040	10,080	-	51	-	107,605
Retirement-	11,736	29,201	26,750	920	(489)	6,323	8,890	-	614	-	83,945
Life/AD&D/STD/LTD	1,867	5,785	5,012	324	902	1,025	1,058	-	123	-	16,096
Bonus 4%	12,447	41,537	34,494	2,161	6,014	6,831	7,054	-	-	-	110,538
Incentives/ Supervision/Hiring Bonuse	-	23,950	11,100	-	-	-	-	-	-	-	35,050
EAP	200	800	775	100	200	225	200	-	-	-	2,500
EMR Maintenance Fees	6,300	28,350	28,350	-	-	-	-	-	-	-	63,000
Security	112	448	434	56	112	126	112	-	1	-	1,400
Property Taxes-Derby	124	1,426	-	12	12	109	204	-	14	-	1,900
Property Taxes-Hamburg	-	-	773	-	-	-	27	-	-	-	800
Utilities-Derby	976	10,454	-	88	88	796	1,498	-	100	-	14,000
Utilities-Hamburg	-	-	4,831	-	-	-	169	-	-	-	5,000
Telephone-Derby	1,045	11,201	-	94	94	853	1,605	-	108	-	15,000
Telephone-Hamburg	-	-	4,850	-	-	-	150	-	-	-	5,000
Computer Maint-D	6,742	5,298	-	101	101	917	1,726	-	116	-	15,000
Computer Maint/Update-H	-	-	6,790	-	-	-	210	-	-	-	7,000
Office Supplies-D	5,394	4,238	-	81	81	733	1,381	-	92	-	12,000
Office Supplies-H	-	-	4,365	-	-	-	135	-	-	-	4,500
Office Equipment Contracts	760	3,038	2,944	380	760	855	760	-	5	-	9,500
Janitorial Supplies-Derby	140	1,503	-	13	13	114	215	-	1	-	2,000
Janitorial Supplies-Hamburg	-	-	728	-	-	-	23	-	-	-	750
Postage-Derby	210	2,255	-	19	19	172	323	-	2	-	3,000
Postage-hamburg	-	-	776	-	-	-	24	-	-	-	800
Insurance	2,399	9,595	9,295	1,199	2,399	2,699	2,399	-	15	-	30,000
Program Expenses	2,000	14,400	10,000	800	1,600	6,000	3,200	-	2,000	-	40,000
Janitorial Services-Derby	-	-	-	-	-	-	-	-	-	-	-
Janitorial-Hamburg	-	-	-	-	-	-	-	-	-	-	-
Audit	400	2,880	2,000	160	320	1,200	640	-	400	-	8,000
Recruitment	-	2,500	2,500	750	1,500	2,500	250	-	-	-	10,000
D-Repair & Maintenance of Bldgs	912	9,772	-	82	82	744	1,401	-	7	-	13,000
H-Repair & Maint	-	-	8,245	-	-	-	255	-	-	-	8,500
Memberships/Subscriptions	440	1,760	1,705	220	440	495	440	-	-	-	5,500
Credit Card Finance Charge	-	2,880	1,620	-	-	-	-	-	-	-	4,500
Bank Fees	-	81	47	8	8	-	8	-	-	-	150
Payroll Processing	949	2,999	1,576	167	349	472	488	-	-	-	7,000
Travel	500	1,000	500	250	9,750	13,000	2,000	-	-	-	27,000
Consultant	5,200	20,800	20,150	2,600	5,200	5,850	5,200	-	-	-	65,000
Continuing Educ/Trainings	4,000	4,500	4,300	450	750	500	500	-	-	-	15,000
Interest Expense for loan	300	2,160	1,500	120	240	900	480	-	300	-	6,000
Depreciation-Office Equip	-	-	-	-	-	-	-	-	-	-	-
Fundraising Expenses	-	-	-	-	-	-	-	-	5,000	-	5,000
Marketing/Rebranding	750	5,400	3,750	300	600	2,250	1,200	-	750	-	15,000
Filing Fees/EAP costs	150	450	100	100	100	300	-	-	150	-	1,350
Leaderhip Buffalo	4,500	-	-	-	-	-	-	-	-	-	4,500
Rent	1,134	13,117	-	110	110	998	1,878	-	126	-	17,473
Bloomerang	-	-	-	-	-	-	-	-	1,800	-	1,800
Millin Pro	-	-	-	-	-	1,500	-	-	-	-	1,500
HRIS	41,000	-	-	-	-	-	-	-	-	-	41,000
Mother Cabrini	-	150,000	-	-	-	-	-	-	-	-	150,000
Upper Edge Consulting	-	-	-	-	-	-	-	48,000	-	-	48,000
Sub Total:	465,506	1,569,554	1,168,045	70,481	195,519	249,448	249,547	48,150	33,851	-	4,050,101
Gross Expense:	465,506	1,569,554	1,168,045	70,481	195,519	249,448	249,547	48,150	33,851	-	4,050,101
Revenue Detail											
Medicaid/Medicaid Mngd	-	677,062	704,421	-	-	-	-	-	-	-	1,381,483
Medicare	-	282,148	74,700	-	-	-	-	-	-	-	356,848
Commercial Insurance	-	521,063	780,864	-	-	-	-	-	-	-	1,301,927
Private Pay	-	18,580	24,402	-	-	-	-	-	-	-	42,982
Grants/Donations	-	-	-	-	-	-	-	-	-	-	-
Exhale	-	7,000	-	-	-	-	7,000	-	-	-	14,000
Mother Cabrini	-	150,000	-	-	-	-	-	-	-	-	150,000
Gernatt	-	5,000	-	-	-	-	-	-	-	-	5,000
Oshei	-	-	-	-	-	-	1,500	-	-	-	1,500
Towns	-	-	-	5,000	-	-	26,250	-	-	-	31,250
Dept of Senior Services	-	-	-	-	212,160	-	191,400	-	-	-	403,560
Private Pay Carepanion clients	-	-	-	8,640	-	-	-	-	-	-	8,640
Interest Income	-	-	-	-	-	-	-	5,000	-	-	5,000
Fundraising	-	-	-	-	-	-	-	-	10,000	-	10,000
Turn It Around Program	-	-	-	-	-	-	-	-	-	-	-
WNY Int Care	-	-	-	-	-	-	10,000	-	-	-	10,000
HHUNY	-	-	-	-	-	446,703	-	-	-	-	446,703
Value Network	-	5,000	5,000	-	-	-	-	-	-	-	10,000
Upper Edge Expected Rev Min	-	-	-	-	-	40,000	-	8,000	-	-	48,000
Total Revenue:	-	1,665,853	1,589,387	13,640	212,160	486,703	236,150	13,000	10,000	-	4,226,893
Bad Debt	-	-	-	-	-	-	-	-	-	-	65,000
Surplus/(Deficit)	(465,506)	96,299	421,342	(56,841)	16,641	237,255	(13,397)	(35,150)	(23,851)	-	111,792
111,792											

2023 Estimated Revenue	1,379,800	940,800	20,000	157,400	340,100	259,900	17,000	430	-	-	3,115,430
\$ Change	286,053	648,587	(6,360)	54,760	146,603	(23,750)	(4,000)	9,570	-	-	1,111,463
% Change	0.207314828	0.68893994	-0.318	0.3479034	0.4310585	-0.0913813	-0.2352941	22.255814	#DIV/0!	-	0.3567607