

Harmonia Collaborative Care
Monthly Financial Reporting
Q1 Budget vs Actual

2022

Revenue:	Q1	Q1 Budget	\$ Variance	% Variance		Q1 Actual	Q1 Previous Year	\$ Variance	% Variance
Mental Health	357,500	402,400	(44,900)	-11%		357,500	360,500	(3,000)	-1%
Hamburg	236,100	293,000	(56,900)	-19%		236,100	164,100	72,000	44%
Health Home	96,900	106,300	(9,300)	-9%		96,900	101,300	(4,400)	-4%
Contract Senior Services	35,700	72,800	(37,100)	-51%		35,700	53,500	(17,800)	-33%
County Home Care	28,600	38,500	(9,900)	-26%		28,600	18,800	9,800	52%
CarePanion	6,700	21,700	(15,000)	-69%		6,700	12,600	(5,900)	-47%
Overall	761,500	934,600	(173,100)	-19%		761,500	710,800	50,700	7%
Expenses:									
Mental Health	240,900	331,900	(91,000)	-27%		240,900	191,500	49,400	26%
Hamburg	185,800	277,200	(91,500)	-33%		185,800	90,400	95,400	106%
Health Home	35,200	53,000	(17,800)	-34%		35,200	29,800	5,400	18%
Contract Senior Services	39,200	48,800	(9,600)	-20%		39,200	39,700	(500)	-1%
County Home Care	26,800	33,400	(6,600)	-20%		26,800	15,000	11,800	79%
CarePanion	8,500	15,500	(7,000)	-45%		8,500	8,500	0	0%
Overall	536,400	759,900	(223,600)	-29%		536,400	374,900	161,500	43%
Contribution Margin									
Mental Health	116,600	70,400	46,100	65%		116,600	169,000	(52,400)	-31%
Hamburg	50,300	15,800	34,600	219%		50,300	73,700	(23,400)	-32%
Health Home	61,700	53,200	8,500	16%		61,700	71,500	(9,800)	-14%
Contract Senior Services	(3,500)	24,000	(27,400)	-114%		(3,500)	13,800	(17,300)	-125%
County Home Care	1,800	5,100	(3,300)	-65%		1,800	3,800	(2,000)	-53%
CarePanion	(1,800)	6,200	(8,000)	-129%		(1,800)	4,100	(5,900)	-144%
Overall	225,200	174,700	50,500	29%		225,200	335,900	(110,700)	-33%
Administrative Costs									
Mental Health	31,400	28,900	2,500	9%		31,400	27,900	3,500	13%
Hamburg	20,700	21,000	(300)	-1%		20,700	12,700	8,000	63%
Health Home	8,500	7,600	900	12%		8,500	7,800	700	9%
Contract Senior Services	3,100	5,200	(2,100)	-40%		3,100	4,100	(1,000)	-24%
County Home Care	2,500	2,800	(300)	-11%		2,500	1,500	1,000	67%
CarePanion	600	1,600	(1,000)	-63%		600	1,000	(400)	-40%
Overall	66,800	67,100	(300)	0%		66,800	55,000	11,800	21%
Net Income (loss)									
Mental Health	85,200	41,600	43,600	105%		85,200	141,100	(55,900)	-40%
Hamburg	29,600	(5,300)	34,900	-658%		29,600	61,000	(31,400)	-51%
Health Home	53,200	45,600	7,600	17%		53,200	63,700	(10,500)	-16%
Contract Senior Services	(6,600)	18,700	(25,300)	-135%		(6,600)	9,700	(16,300)	-168%
County Home Care	(700)	2,400	(3,000)	-125%		(700)	2,300	(3,000)	-130%
CarePanion	(2,400)	4,600	(7,000)	-152%		(2,400)	3,100	(5,500)	-177%
Overall	158,300	107,600	50,800	47%		158,300	280,900	(122,600)	-44%